

Recruitment Notice:

Team Leader GET.invest Finance Catalyst

Context

GET.invest is a European programme that mobilises investment in renewable energy projects and businesses in emerging and developing markets. It is supported by the European Union, Germany, Norway, Sweden, the Netherlands, and Austria. In a time of growing global ambition to accelerate the energy transition and address climate change, GET.invest plays a critical role at the juncture of political, economic and developmental objectives by fostering private sector investment into sustainable energy, in line with EU external action priorities and partner countries' development goals.

Since its inception in 2016, GET.invest has built a strong track record, supporting over 568 companies and projects to mobilise more than 530m EUR of highly catalytic financing. A cornerstone of the programme is the GET.invest Finance Catalyst, which provides targeted advisory support to clean energy developers and companies to improve their investment readiness and facilitate access to finance. The Finance Catalyst is central to achieving GET.invest's mission, acting as the bridge between project developers, financiers, and other market actors.

The GET.invest Finance Catalyst is implemented by a consortium led by Partners for Innovation BV. Partners for Innovation is a consultancy firm for sustainable innovation, founded in 2006, with offices in Netherlands, Niger and South Africa. Our professionals work on challenging and innovative projects that contribute to the transition to a sustainable future. Our core values are: sustainability, innovation, result orientation, expertise, cooperation and reliability. The working atmosphere is pleasant and open; creativity, initiative and independence are highly valued.

To lead and further develop GET.invest Finance Catalyst in a highly dynamic political and market environment, Partners for Innovation seeks an experienced Team Leader to manage the team comprising 30+ consultants around the world and a small operational team in Amsterdam, maintain quality standards, deepen stakeholder relations and deliver on GET.invest's strategic goals. The position will replace the current Team Leader.

Location

50% Amsterdam, 50% in Brussels incl. physical presence (minimum: 5 days per month in Brussels).

GET.invest is co-funded by



Main Tasks

- Ensure an efficient and effective interface between GIZ and the consortium led by Partners for Innovation BV of the service contract for the GET.invest Finance Catalyst as part of and GET.invest as a programme, and keep the Finance Catalyst's operations aligned with GET.invest's broader strategy and political objectives.
- Lead and coordinate the activities of the Finance Catalyst consultant team across all advisory services based on an informed professional opinion, managing complexity, maximising efficiency and effectiveness and delivering on GET.invest's core mandate.
- Ensure high quality of investment advisory support to clients, including review and quality assurance deliverables where applicable
- Provide technical leadership and maintain oversight of priority projects and complex transactions.
- Manage resource allocation, team development, and performance monitoring within the consultant steering team as well as the consultant pools, providing team coaching where needed, building team trust and cohesion.
- Maintain and expand relationships with financiers, developers, and sector stakeholders globally, within the broader partnership management setup of GET.invest.
- On request, represent the GET.invest Finance Catalyst at high-level events, workshops, and in key stakeholder dialogues.
- Enable reporting and strategic communication towards programme donors and governance bodies as well as contribute to GET.invest knowledge management and sharing.
- Identify new trends in the different geographies and adjacent sectors, as well as opportunities to strengthen the impact and relevance of the GET.invest Finance Catalyst and contribute to strategy evolution of the Finance Catalyst and the overall GET.invest programme.
- Co-lead the continuous improvement of processes, tools, and service offerings in line with the dynamics in the market, financial and political landscape.

Profile Requirements:

- Senior professional with at least 20 years' experience in renewable energy finance, investment advisory, or project development.
- Master's degree in finance, business administration, engineering, economics, or related fields.
- Proven track record of successfully leading multi-disciplinary, geographically diverse teams, including backstopping and motivation ability, balancing with accountability and consistent processes.
- Excellent and dynamic leadership, organisational, and communication skills with the ability to manage a complex advisory service and an entrepreneurial mind-set.
- Excellent strategic thinking ability, political sensitivity and ability to align technical delivery with broader policy and donor objectives, and more broadly an informed vision for publicly financed advisory services for the private sector in an integrated clean energy agenda.
- Deep understanding of financing for clean energy in emerging and developing markets, seasoned in multiple facets of the finance industry, including debt and equity investing, as well as SME, corporate and project financing.
- Extensive network among investors, development finance institutions, and project developers.
- Strong familiarity with African markets; experience in Latin America, Caribbean, Pacific, or South/Southeast Asia is an asset.
- Excellent mastery of English language, French is a strong asset, Spanish and Portuguese are assets.

Application:

Interested candidates should submit a CV and cover letter to: jobs@partnersforinnovation.com.

To discuss the role further, please contact either:

Carla Logan: c.logan@partnersforinnovation.com Contract manager and recruitment process lead.

Paul van Aalst: paul@finance-catalyst.eu Current Team Lead of GET.invest Finance Catalyst.